# UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530

# SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as Amended

		23.0CT 1980	
For Six Me	onth Period Ending	(Insert date)	
Name of Registrant Marsteller Inc. d.b.s	a. Burson-Marste	Registration No.	2469
	036 1 - REGISTRA		
1. Has there been a change in the	information previously fu	rnished in connection w	ith the following:
(a) If an individual:			
<ul><li>(1) Residence address</li><li>(2) Citizenship</li><li>(3) Occupation</li></ul>	Yes [] Yes [] Yes []	No	
(b) If an organization:			
<ul><li>(1) Name</li><li>(2) Ownership or control</li><li>(3) Branch offices</li></ul>	Yes Tyes Yes X	No X No X No	
2. Sydney	ny, indicated in Item 1. orting period,  n, Texas - Apri , Australia - Jorne, Australia	1 1980 uly 1980	er has opened
IF THE REGISTRAN	T IS AN INDIVIDUAL, O	MIT RESPONSE TO ITE	MS 3, 4, and 5.
3. Have any persons ceased actin this 6 month reporting period?		directors or similar offic	
If yes, furnish the following in	nformation:		
Name	Posit	ion	Date Connection Ended
Eugene W. Anderson, Constantine Camamis Richard S. Huhta Anthony F. Miller Stephen Schechter	Vice Vice Vice	President President President President President	6/13/80 9/30/80 9/30/80 10/8/80 5/15/80

4.		sons become partners, o	officers, directors or	similar officials	during this 6 mo	nth reporting
	If yes, furnish	h the following informat	ion:			
	Name	Residence Address		Citizensbip	Position	Date Assumed
		See Attachment	. I.			
5.	Has any pers principal?	on named in Item 4 rend Yes X No	ered services directly	in furtherance of	the interests of	f any foreign
	Trudi P.	fy each such person and Rohla - profes Commission			ater Colom	bo
6.	-	ployees or individuals o eir employment or conne No	Telephone in the contract of t		•	·
	If yes, furnis	h the following informat	ion:			
	Name		Position or connection			ite terminated
<b>✓</b>	Georgette Leonard Camilla		Account Exec Client Servi Account Exec	ce Manager	5	/15/80 /27/80 /30/80
	•					
						1
7.	the registrant	month reporting period, who rendered services ther than a clerical or s	to the registrant direc	ctly in furtherance	of the interests o	
	If yes, furnis	h the following informati	ion:			
	Name	Residence Address		Position or connection	Dat	te connection began

### II - FOREIGN PRINCIPAL

0.	Yes X No No	period?
	If yes, furnish the following information:	
	Name of foreign principal	Date of Termination
	City of Berlin/Berlin Senat Vneshtorgreklama	June 1980 Sept. 9, 1980
9.	Have you acquired any new foreign principal during this 6 month reporting period?	Yes X No
	If yes, furnish following information:	
	Name and address of foreign principal Government of Kuwait, Ministry of Finance Kuwait Investment Office St. Vedast House, 150 Cheapside London, EC2V 6ET ENGLAND	Date acquired July 1980
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals whe represent during the 6 month reporting period.  Government of Argentina ASEA (Allmanna Svenska Electriska Aktiebdayet)  Greater Colombo Economic Commission	om you continued to
	III - ACTIVITIES	
11.	During this 6 month reporting period, have you engaged in any activities for or rend any foreign principal named in Items 8, 9, and 10 of this statement? Yes	dered any services to
	If yes, identify each such foreign principal and describe in full detail your activities	and services:
	Government of Argentina - See Attachment II  ASEA - See Attachment III  City of Berlin/Berlin Senat - See Attachment IV  Greater Colombo Economic Commission (GCEC) - See Attachment of Kuwait - See Attachment VI  Vneshtorgreklama - no activities.	tachment V

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

ity as define	o month reporting period, have you on behalf of any foreign principal engaged in political actived below?
Yes 🔀	No [
ing, among of ployed to ach	fy each such foreign principal and describe in full detail all such political activity, indicat- ther things, the relations, interests and policies sought to be influenced and the means em- nieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.
÷	
See It	em 11.
•	
	o the above described activities, if any, have you engaged in activity on your own behalf which or all of your foreign principals?
Yes 🗌	No X
If yes, descri	ibe fully.

<sup>&</sup>lt;sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

		IV - FINANCIAL	INFORMATION	
14. (a)	RECEIPTS -	MONIES		
	and 10 of this	month reporting period, have you s statement, or from any other so ions, income or money either as No	arce, for or in the interests	of any such foreign principal,
	If yes, set for such monies.	th below in the required detail a	nd separately for each for	eign principal an account of
	Date	From Whom	Purpose	Amount
	See	Attachment VII.		
				\$1,876,882.76
				Total
	During this 6 n foreign princip	HINGS OF VALUE nonth reporting period, have you al named in Items 8, 9 and 10 of y such foreign principal? No xx	received any thing of value this statement, or from an	<sup>4</sup> other than money from any y other source, for or in the

If yes, furnish the following information:

Name of foreign principal

Date received Description of thing of value

Purpose

A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

4 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

### 15. (a) DISBURSEMENTS - MONIES

(1) disbu	is 6 month reporting period, have rsed or expended monies in conn ms 8, 9 and 10 of this statement	ection with activity on beh	half of any foreign principal named
(2) trans	nitted monies to any such foreig	n principal? Yes 🔲	No X
	et forth below in the required det noluding monies transmitted, if a		foreign principal an account of such
Date	To Wbom	Purpose	Amount

Government of Argentina - See Attachment VIII

ASEA - See Attachment IX

City of Berlin/Berlin Senat - See Attachment X

Greater Colombo Economic Commission - See Attachment XI

Government of Kuwait - See Attachment XII

\$77,446.97

15. (b)	5. (b) DISBURSEMENTS - THINGS OF VALUE				
	During this 6 month reporting period, have you disposed of anything of value <sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?				
	Yes 🗌	No 🔀			
	If yes, furnish	the following information	:		
	Date disposed	Name of person to wbom given	On bebalf of wbat foreign principal	Description of thing of value	Purpose
(c)	DISBURSEMEN	ITS - POLITICAL CONTI	RIBUTIONS		
	directly or thro connection wit vention, or cau	nonth reporting period, have bugh any other person, made in an election to any politicus icus held to select candid the following information:	de any contributio ical office, or in c lates for political	ns of money or otheronnection with any	t things of value 5 in
	11 900, 141111011	and tottowing sutotimation.	•		
	Date	Amount or thing of value	pol	me of litical nization	Name of candidate
		V - POLITI	ICAL PROPAGAN	DA	
(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)					
		h reporting period, did you defined above? Yes	prepare, dissemi XX No		isseminated any polit-
IF	YES, RESPON	TO THE REMAINING IT	TEMS IN THIS SEC	CTION V.	
17. Id	entify each such	foreign principal.			
Government of Argentina					
	Government of Kuwait/Kuwait Investment office Greater Colombo Economic Commission				

<sup>&</sup>lt;sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.		period, has any foreign principal estab our activities in preparing or dissemin	
	If yes, identify each such fore.	ign principal, specify amount, and ind	icate for what period of time.
	Government of Arg	gentina - \$200,000 for 1	reporting period.
19.	ination of political propaganda  X Radio or TV broadcasts	period, did your activities in preparing include the use of any of the following Magazine or newspaper Motion particles	g: nicture films Letters or telegrams
	aiding in cul	Press releases  Pamphle tural: arrangements (Chig ment: opportunities info	Mtig Berlin )speeches
20.	During this 6 month reporting p	period, did you disseminate or cause	to be disseminated political propa-
	ganda among any of the following Public Officials	XX Newspapers	X Libraries
	v Legislators	XX Editors	X Educational institutions
	g Government agencies	Civic groups or associations	Nationality groups
	X Other (Specify) executive	ves from a wide range o	<b>f industries and bank</b> ers
21.	What language was used in this	s political propaganda:	
	X English	Other (specify)	
22.	aganda material disseminated o	ion Section, Department of Justice, two or caused to be disseminated during th	o copies of each item of political prop- is 6 month reporting period?
23.	Yes No Did you label each item of such the Act? Yes X	h political propaganda material with th	e statement required by Section 4(b) of
24.	Did you file with the Registrate such political propaganda mate	ion Section, Department of Justice, a living a required by Rule 401 under the	Dissemination Report for each item of Act?
		VI - EXHIBITS AND ATTACHMENTS	
25.	EXHIBITS A AND B		
	(a) Have you filed for each of t	the newly acquired foreign principals i	in Item 9 the following:
	Exhibit A <sup>6</sup> Yes 🖸	No 🗌	
	Exhibit B <sup>7</sup> Yes [2]	No 🗌	
	If no, please attach the req	uired exhibit.	
	(a) Have there been any change you represented during this	es in the Exhibits A and B previously six month period?	filed for any foreign principal whom
	Yes No X		
	If yes, have you filed an an	nendment to these exhibits? Yes	No □
	If no, please attach the req	uired amendment.	

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

7 The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26.	EXHIBIT C	
	If you have previously filed an Exhibit C <sup>8</sup> , state whether as 6 month reporting period.  Yes No X	ny changes therein have occurred during this
	If yes, have you filed an amendment to the Exhibit C?	Yes No 🗀
	If no, please attach the required amendment.	
27.	SHORT FORM REGISTRATION STATEMENT	
	Have short form registration statements, been filed by all c supplemental statement?  Yes No N/A	of the persons named in Items 5 and 7 of the
	If no, list names of persons who have not filed the required	statement.
that cep in a his befo oath jorit simi	The undersigned swear(s) or affirm(s) that he has (they have ration statement and the attached exhibits and that he is (the such contents are in their entirety true and accurate to the set that the undersigned make(s) no representation as to the true attached Short Form Registration Statement, if any, insofar a set (their) personal knowledge.  (Both copies of this statement shall be signed and sworn to one a notary public or other person authorized to administer his by the agent, if the registrant is an individual, or by a matty of those partners, officers, directors or persons performing illar functions who are in the United States, if the registrant is an organization.)	y are) familiar with the contents thereof and best of his (their) knowledge and belief, ex- uth or accuracy of the information contained
	Subscribed and sworn to before me at District of Colum	<del>-</del>
this	s 19th day of December	2.19 80 Pera L. Daylor
	M <sub>v</sub> C	(Signature of notary or other officer)
	Ay C	Commission Expires March 15, 1987  City of Washington

8 The Exhibit C, for which no printed form is provided, consists of a true Copyright the Crolumpiant cles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

# ATTACHMENT I

# LISTING OF NEW OFFICERS (No. 4, page 2)

Name	Residence Address	Citizenship	Position	Date Assumed
James P. Carr, Jr.	33 Tuxedo Road Montclair, NJ 07042	American	V.P.	6/19/80
Hugh F. Connor	44 South Mountain Rd. New City, NY 10956	American	V.P.	6/19/80
Richard D. Godown	3404 Garfield St., N.W Washington, D.C. 20007		V.P.	9/30/80
Laurel B. Manenti	1301 Astor Street Chicago, IL 60610	American	V.P.	9/30/80
Patrick B. Muldowney	40 Oakland Street Hillsdale, NJ 07642	American	V.P.	6/19/80
Gerald L. Nelson	1505 McCormick Place Wheaton, IL 60187	American	V.P.	6/19/80
John Osterhus	239 McClellan Drive Pittsburgh, PA 15236	American	V.P.	9/30/80
Gail S. Quattlebaum	198 Columbia Hts. 2nd Floor Brooklyn, NY 11201	American	V.P.	9/30/80
Truđi P. Rohla	5038 Glen Arden Dr. Covina, CA 91724	American	V.P.	9/30/80

#### ATTACHMENT II

# ACTIVITIES FOR GOVERNMENT OF ARGENTINA (No. 11, page 3)

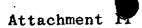
#### April 24-May 15, 1980

- 1. The New York office prepared and distributed 12 press releases.
- 2. The monthly economic newsletter was edited, produced and printed for the Argentine Embassy in Washington.
- 3. The third issue of the Argentine oil newsletter was edited, produced and printed for the Argentine Energy Secretariat.
- 4. In preparation for a U.S. visit by a team from the Economy Ministry, led by Minister José A. Martinez de Hoz, Burson-Marsteller was in contact with Westinghouse, Allis-Chalmers, T. Miner Associates and the Eaton Company, to coordinate information, plans and activites.

During the visit, each company took responsibility for arrangements and media relations for its respective geographical area. However, when Undersecretary for Foreign Investments Federico Dumas was in New York, B-M arranged for and attended several individual interviews with journalists from the major media.

Following client visit, B-M prepared a report and evaluation of the events, which was submitted to the client.

- 5. A speaker training session was organized for the five U.S.-based Argentine trade counsellors in New York. At the specially-designed session, the representatives from New York, Chicago, Houston, Los Angeles and San Juan learned techniques of speaking with the U.S. media from B-M specialists.
- 6. Continual liaison was maintained with the Argentine Trade Office representative in New York, to coordinate plans for the client visit and to exchange information.
- 7. As part of its work on behalf of the Economy Ministry, B-M continued its active contact with U.S. journalists, providing background information and answering questions about different aspects of the Argentine economy.



May 16-June 15, 1980

- 1. The New York office prepared and distributed 22 press releases.
- 2. At the client's request, B-M obtained purchase and rental quotes for specific audio-visual equipment needed in Buenos Aires. A final decision on the matter was pending.
- 3. In its role as a source for journalists, B-M continued to provide background information for the press. This included aiding two petroleum journalists who planned to visit Argentina during the summer to arrange for their trips and to set up appropriate interviews in Buenos Aires. In addition, a television producer requested help in planning a proposed documentary on polo and pato in Argentina.
- 4. Working with the Argentine Trade Office, B-M arranged for the representative to meet with an official from the New Jersey Office of International Trade, to discuss possible Argentine trade missions to that state and to find out about potential speaking platforms. Subsequently, two New Jersey speaking engagements were arranged for the Trade Office representative.

In addition, B-M began querying fashion magazines about the possibility of using Argentina as a site for a winter fashion feature, at the request of the Argentine Trade Office.

June 16-July 15, 1980

- 1. The New York office prepared and distributed 28 press releases.
- A double-issue economic newsletter, for May-June, was edited, produced and printed for the Argentine Embassy in Washington.
- 3. In preparation for the visit of Deputy Economy Minister G. Walter Klein, B-M contacted print and radio journalists to set up interviews. Several print interviews and a radio spot were arranged and attended by B-M.
- 4. Continual contact was maintained with the Argentine Trade Office to exchange information, make plans for those journalists planning to visit Argentina and to prepare for visiting Argentines in the United States.

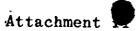
Consultations continued on a possible fashion feature to be photographed in Argentina, but the project was abandoned after fashion editors decided preliminary scheduling was too sketchy.



- 5. B-M began preliminary planning for a 10-country audit to ascertain the attitudes and perceptions about Argentina from the business and banking communities, government officials and the press. A global questionnaire was designed and revised for the survey.
- 6. Continuing its role as an informational source on Argentina, B-M contacted journalists and provided additional requested information regarding petroleum, hydroelectricity, commodities, construction and the banking sector in Argentina.
- 7. The Argentine Trade Office in the Argentine Embassy in Washington requested information on area wine writers and strategies on wine promotion in the United States, which B-M complied with.
- 8. Initial production was begun on oil newsletter number four for the Argentine Energy Secretariat.
- 9. Continuing its service to the business community, B-M provided general economic information for a machine tool company and subway tender data for an English design engineering firm.

### July 16-August 15, 1980

- 1. The New York office prepared and distributed 36 press releases.
- 2. The monthly economic newsletter was edited, produced and printed for the Argentine Embassy in Washington.
- 3. Production of the fourth issue of the oil newsletter was finished, and it was printed for the Argentine Energy Secretariat.
- 4. Preparatory work on the proposed attitudinal audit continued, and the New York office prepared a tentative list of U.S. major corporations, banks, government officials and media representatives to be contacted for the telephone survey.
- 5. Although B-M maintains active media contact as an integral part of its work, press queries increased. B-M complied with requests for additional data about trade, economics, paper, construction and petroleum.
- 6. Continuing its service to the business community, B-M provided specific economic information on Argentina to a petroleum company interested in investing in Argentina.



- 7. In consultation with the client, B-M began researching the feasibility and reaction in the United States to a series of industrial seminars, tentatively scheduled to take place in New York and the midwest in the fall. B-M consulted contacts among the appropriate trade press and some representatives from the four targeted industries, and began to formulate its recommendations to present to the client.
- 8. Planning began on an audio-visual slide show, designed to depict the general economic situation in Argentina and to provide a look at four or five specific types of industrial activity. As work began on the script, a photographer was commissioned to travel to Argentina to take the necessary slides. The audio-visual presentation is planned for client use in seminars and meetings in the United States and abroad.

# August 16-September 15, 1980

- 1. The New York office prepared and distributed 27 press releases.
- 2. The monthly economic newsletter was edited, produced and printed for the Argentine Embassy in Washington.
- 3. At the request of the Mining Secretariat, B-M began working on plans for a proposed mining newsletter to tell mining executives around the world about Argentina's new incentives to invest in its mining industry. Recommendations were submitted to the client, but a final decision is pending.
- 4. The plan of action for the attitudinal audit in the United States was finalized, as was the list of people and companies to be contacted for the telephone survey. B-M contacted a representative sampling of top executives in banks and multinational corporations, government officials and journalists from the major media.

A preliminary summary was prepared and submitted to the client, while coding of the questionnaires began for the in-depth analysis.

- 5. Media interviews were arranged and attended for Roberto Bullrich, president of the Banco de la Provincia de Buenos Aires, who was in New York for the opening of his bank's branch.
- 6. Liaison with the Argentine Trade Office continued, to obtain data about fall plans and to exchange information. In addition, B-M coordinated general plans for a speaking platform for the representative.



At the request of the client, B-M set up interviews in New York and Chicago for Hector Bollo, Secretary of Tourism and Commerce for Córdoba Province. Arrangements for the interviews were coordinated with the trade offices in New York and Chicago.

7. With the photographer's return to New York, B-M stepped up its production of the general audio-visual presentation so it would be completed before the planned fall seminars.

A second audio-visual, shorter and dealing only with the mining industry, was considered but vetoed because of lack of demonstrative slides.

- 8. A number of journalists called B-M to request information on the general economic situation, oil, hydroelectricity, railroads and construction, and B-M complied. In addition, normal press relations activities were maintained.
- 9. Continuing in its service to businessmen, B-M responded to a query from a bank, obtaining more data about a bank loan to Argentina. The original information had been published as a result of a press release.
- 10. Based on the information gathered, B-M formulated a series of recommendations for the proposed fall seminars, suggesting priorities, locales, projected format and specific seminar themes. The recommendations were submitted to the client, who then reduced the concept because of time limitations to a series of seminars on mining to take place in New York, Toronto and Denver.

### September 16-October 23, 1980

- 1. The New York office prepared and distributed 24 press releases.
- 2. The monthly economic newsletter was edited, produced and printed for the Argentine Embassy in Washington.
- 3. The fifth issue of the oil newsletter was edited and production of maps and graphs was begun for the Argentine Energy Secretariat.
- 4. Production of the audio-visual presentation continued, the script was refined technical details ironed out so that it would be ready the first week in November. The client plans to show the audio-visual during the seminars with U.S. and Canadian mining companies.



5. B-M coordinated with its offices in Buenos Aires and Toronto to plan the six days of seminars with mining companies in New York, Toronto and Denver in mid-November. A complete proposal was submitted, detailing format, agenda and lists of companies to be invited to participate.

Logistical arrangements were made, including meeting sites, hotels and travel, and B-M began telephoning mining companies on behalf of the Mining Secretariat to invite them to attend.

Preparation of material to be included in an information kit was begun, and B-M began gathering data on the mining industry.

- 6. Tabulation of results and general trends from the attitudinal audit from the United States and abroad continued.
- 7. At the request of the client, special audio-visual equipment needed in Buenos Aires was purchased and shipped to Argentina.
- 8. B-M arranged for a special speaker training session for Undersecretary for Foreign Investments Federico Dumas during a brief stay in New York. A B-M specialist trained him in techniques for television interviews.

In addition, B-M contacted key journalists to arrange for interviews during Mr. Dumas' stay. Tentative arrangements were cancelled when his schedule became too busy.

- 9. The Fund for Free Expression contacted B-M to request help in obtaining a businessman to participate in a scheduled panel discussion on human rights in Argentina. The matter was referred to the Argentine Trade Office for action.
- 10. Liaison with the Argentine Trade Office continued. The office was kept apprised of developments involving the mining seminar, and provided data on visiting Argentine officials.

At the request of the Trade Office, B-M contacted Boston and Chicago area media to interest them in interviewing Commerce Secretary Alberto Grimoldi during his visit to both cities. One interview was arranged in Chicago; none in Boston.

11. Press queries continued arriving at the New York office, and B-M complied by providing data on the subway tender, addresses, the banking system, oil and additional photographs.

#### ATTACHMENT III

# ACTIVITIES FOR ASEA (No. 11, page 3)

- 1. Consulted with company officials on various marketing support opportunities in the United States.
- 2. Arranged for company to receive and assist Luther Carter, a writer doing a book on nuclear waste.
- 3. Arranged for company to receive and assist A. N. Wecksler, a writer interested in doing articles on new industrial technology for several trade magazines.
- 4. Provided published government and other reports on productivity, International Electrical Association and other matters.
- 5. Arranged for printing and distribution of Marquis W. Childs' book: "Sweden: The Middle Way On Trial" to worldwide customers and prospects of ASEA.

#### ATTACHMENT IV

# ACTIVITIES FOR CITY OF BERLIN/BERLIN SENAT (No. 11, page 3)

### May 1980

- 1. Burson-Marsteller continued arrangements and preparations for a visit to Los Angeles of Berlin's Governing Mayor, Dietrich Stobbe. B-M accompanied the Mayor and his party to Los Angeles and attended most of the official and social events arranged on his behalf.
- 2. The Los Angeles office continued to make final arrangements for the Berlin Contribution to the Los Angeles Bicentennial. This involved the selection of exhibition sites, concert halls and theaters, as well as coordination with the LA 200 Committee and the Los Angeles mayor's office.

#### June 1980

- 1. As a guest, B-M attended some of the events arranged for the Governing Mayor of Berlin in New York, subsequent to his visit to Los Angeles. These included a meeting with the German-American Council and a press reception at the home of the German Press Attache attached to the West German Consulate in New York.
- 2. We offered our resignation of this account, citing lack of proper coordination between Burson-Marsteller and Berlin. It was formally accepted.

#### ATTACHMENT V

# ACTIVITIES FOR THE GREATER COLOMBO ECONOMIC COMMISSION (No. 11, page 3)

### August 1980

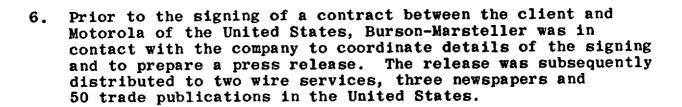
- 1. Continual contact was maintained with the Greater Colombo Economic Commission to consult about and make arrangements for the client-sponsored investment seminars scheduled for Boston, New York and Chicago in mid-September.
- 2. Burson-Marsteller prepared a list of potential invitees of U.S. corporations which were submitted to the client for review and use.
- 3. The invitations for the seminars were prepared and produced for the client's use.
- 4. Burson-Marsteller confirmed attendance of U.S. companies at the seminars via phone contact.

#### September 1980

- 1. Contact was maintained with the client to coordinate for the mid-September seminars in the three cities. Burson-Marsteller took charge of logistical arrangements, including hotels, travel, transportation, plus the cocktail following the New York seminar and the luncheon at the Boston and Chicago seminars.
- 2. Burson-Marsteller spoke with individuals of the major media in the New York and Chicago areas to invite them to attend the regional seminars, and to interview various members of the Sri Lanka delegation. Those journalists who accepted were briefed, and where requested, Burson-Marsteller supplied additional data and photographs.

Burson-Marsteller also attended the interviews scheduled for the delegation.

- 3. An information kit was prepared prior to the seminars, which consisted mainly of compiled information supplied and used by the client. The client distributed the information kits at the seminars.
- 4. Burson-Marsteller attended the seminars in the three cities.
- 5. A press release, "GCEC Impresses Americans on Investment Opportunities," was prepared for distribution in Sri Lanka. It was telexed to the client and distributed from Colombo.



#### ATTACHMENT VI

# ACTIVITIES FOR GOVERNMENT OF KUWAIT (No. 11, page 3)

# April 24 through October 23, 1980

- 1. Meetings in New York and Washington, D.C. with Kuwait Investment Office with regard to providing public relations assistance in support of their proposed investment in Getty Oil Company.
- 2. Drafting and releasing news releases to media announcing decisions of the Government of Kuwait.
- 3. Monitoring press in this country and keeping our client's legal representatives up to date and aware of media coverage.

#### ATTACHMENT VII

# RECEIPTS (No. 14(a), page 5)

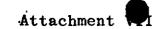
Amounts received from the following are for the six-month period ended October 23, 1980.

# Government of Argentina

Invoice Number	Amount	Date Paid
210117	\$ 376,000.00	4/18/80
210626	376,000.00	1, -1,
<b>2</b> 11248	1,307.85	6/13/80
210366	18,450.00	7/7/80
211079	2,750.00	8/7/80
210853	1,528.40	the contract of the contract o
210860	134.12	70 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
210861	750.00	20 - C 10 m
210862	4,789.92	11
211349	376,125.00	t1
210601	580.00	9/4/80
211091	4,575.00	
211092	55,771.06	11
211479	8,148,44	11
211477	6,407.45	tt
211610	1,743.00	tt
211611	3,776.15	11
211613	1,175.00	lt .
212095	376,125.00	10/7/80
211478	50,305.00	11
211621	35,558.98	II .
210942	55,350.00	10/20/80
	\$1,757,350.37	• •

### ASEA

Invoice Number	Amount	Date Paid
7931	\$ 3,879.01	5/2/80
<b>7</b> 956	5,307.19	5/19/80
7971	4,447.13	6/13/80
<b>7</b> 992	3,108.30	7/25/80
8013	6,576.47	8/21/80
8029	1,926.10	9/15/80
8051	741.79	10/2/80
	\$25,985.99	/-/



### City of Berlin/Berlin Senat

Invoice Number	Amount	Date Paid	
N210843	\$ 2,674.00	5/1/80	
N211023	1,988.67	5/19/80	
N210619	20,904.19	5/21/80	
N210620	5,000.00	, 11,	
N210401	3,437.16	11	
N210402	6,151.50	<b>91</b>	
L14365	1,791.66	8/12/80	
L14408	2,391.66	, 11,	
N211624	12,525.30	11	
L14379	25,297.69	11	
N211069	1,996.50	6/10/80	
N211899	760.31	9/13/80	
	\$84,918.64		

# Government of Kuwait

Invoice Number	Amount	Date Paid	
8044	\$2,695.00	8/26/80	
8060	4,932.25	9/15/80	
8076	323.02	10/20/80	
	\$7,950.27		

### Vneshtorgreklama

Invoice Number	Amount	Date Paid	
T-12-1497	677.49	5/21/80	

Greater Colombo Economic Commission

----- no payments -----

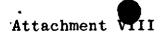
GRAND TOTAL

\$1,876,882.76

# ATTACHMENT VIII

# GOVERNMENT OF ARGENTINA DISBURSEMENTS (No. 15(a), page 6)

May 16, to June 15, 1980	New York
Expenses - Account personnel; travel, business meals, etc.	\$ 4,921.67
Telephone, telex, postage and shipping, messengers, releases, economic newsletter, photographic prints, newswire service,	925
clipping service, client meetings, magazines & subscriptions, editorial contacts	7,409.14
TOTAL	\$12,330.81
June 16, to July 15, 1980	
Telephone, telex, postage and shipping, messengers, releases, newswire service, clipping service, magazines & subscriptions,	
editorial contacts TOTAL	\$ 3,674.11
July 16, to August 15, 1980	
Expenses - Account personnel; travel, business meals, etc.	\$ 4,010.03
Telephone, telex, postage and shipping, messengers, releases, newswire service, clipping service, economic newsletter, printing—2nd sheets Argentina PRP, client entertainment, New York Times Information	
Bank, magazines & subscriptions, editorial contacts	6,553.98
TOTAL	\$10,564.01
August 16, to September 15, 1980	
Expenses - Account personnel; travel, business meals, etc.	\$ 2,127.85
Telephone, telex, postage and shipping, messengers, releases, newswire service, clipping service, economic newsletter, photoprints, audio-visual supplies, client meetings, magazines & subscriptions,	
editorial contacts	5,213.68
TOTAL	\$ 7,341.53



September 16, to October 15, 1980	New York
Telephone, telex, postage and shipping, messengers, releases, newswire service, clipping service, economic newsletter, one-half training session (F. Dumas), "Why Argentina" Second Edition: slides and typography, magazines & subscriptions, editorial contacts	
TOTAL	. \$6,075.52
October 16, to November 15, 1980  Expenses - Account personnel; travel, business meals, etc.	<b>\$ 328.8</b> 3
Telephone, telex, postage and shipping, messengers, releases, newswire service, clipping service, economic newsletter, photoprints, audio-visual supplies, New York Times Information Bank, client entertainment, client meetings, magazines & subscriptions,	
editorial contacts	4,825.58
TOTAL	. \$5,154.41
GOVERNMENT OF ARGENTINA TOTAL	\$45,140.39

# ATTACHMENT IX

# ASEA DISBURSEMENTS (No. 15(a), Page 6)

Travel		\$ 133.27
Telephone and telex		510.81
Postage		453.33
Photocopies		60.93
Books		4,142.62
Messenger service		33.82
Creative services		318.54
Miscellaneous		184.22
	TOTAL	\$5,837.54

### ATTACHMENT X

### CITY OF BERLIN/BERLIN SENAT DISBURSEMENTS (No. 15(a), page 6)

Hotel	\$	527.54
Meals/Tips	•	171.40
Airfare		508.00
Car Rental		91.05
Editorial Contacts		52.50
Clipping Service		97.50
Telephone		1,646.85
Postage, Copies, Messenger, Shipping		•
Storage		733.80
		167.40
Local Transportation		166.50
Photography/Prints		201.28
Cassette Copy - Mayor Stobbe Press		
Interview at L.A. City Hall		49,29
	\$	4.413.11

# ATTACHMENT XI

# GREATER COLOMBO ECONOMIC COMMISSION DISBURSEMENTS (No. 15(a), page 6)

ress Kits ailing Lists ravel Expenses eminar Printing Costs ocktail Receptions uncheon ditorial Lunches elephone/Telex ocal Transportation	\$ 1,959.42 655.00 750.50 4,852.71 3,846.94 2,372.45 363.83 1,321.36 2,244.35
Postage and Shipping Messenger Service AV Equipment Rental Seminar Photography Costs Programs	\$ 1,228.02 638.45 323.18 450.40 641.55 21,648.16

# ATTACHMENT XII

# GOVERNMENT OF KUWAIT DISBURSEMENTS (No. 15(a), page 6)

Travel		\$153.60
Postage, photocopies		140.85
Long distance telephone		53.85
Messenger Service		12.12
Editorial Contact		47.35
	TOTAL	\$407.77

# UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D. C. 20530

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